

---

## IBM Cognos Incentive Compensation Management 1 (v7.3)

**Duration: 4 Days**    **Course Code: 1R011G**

---

### Overview:

This course equips you with the skills required to actively participate in your Incentive Compensation Management implementation. In a highly interactive environment, a Certified Instructor will guide you through the process of creating an ICM SPM Model, populating tables with data and calculations, and viewing payee commission statements and tailored reports. The Incentive Compensation Management 1 class will also provide you with an overview of Composer, Workflow, and Components. The course is delivered using a combination of lectures, demonstrations, student exercises, and a case study. Attending Incentive Compensation Management 1 is the fastest way for you to learn and leverage the power of Incentive Compensation Management.

---

### Target Audience:

This intermediate course is a prerequisite for all other IBM Cognos ICM Education offerings and is recommended for all project team members.

---

### Objectives:

- Identify the components of the IBM Cognos ICM solution
  - Create a web enabled Tailored Reports
  - Navigate the Cognos ICM Administrative and Web clients
  - Validate calculation results
  - Create tables and calculations
  - Describe how ICM information can be accessed, shared, and tracked amongst sales management and sales teams
- 

### Prerequisites:

You are expected to be proficient in Windows, Internet Explorer, Excel, and have a working knowledge of database design.

---

### Content:

- ICM Overview
  - Administrative and Web Clients
  - Data Modeling (Tables and data)
  - Calculation Wizard
  - Workflow Groups, Trees, Assignment and Web Tabs
- 

### Further Information:

For More information, or to book your course, please call us on Head Office 01189 123456 / Northern Office 0113 242 5931

[info@globalknowledge.co.uk](mailto:info@globalknowledge.co.uk)

[www.globalknowledge.co.uk](http://www.globalknowledge.co.uk)

Global Knowledge, Mulberry Business Park, Fishponds Road, Wokingham Berkshire RG41 2GY UK

---