

## **BCS Foundation Certificate in Business Analysis + Exam**

**Duration: 3 Days** Course Code: BCS-FBA

#### Overview:

This 3-day BCS Foundation course covers the range of concepts, approaches and techniques that are applicable to Business Analysis. Candidates are required to demonstrate their knowledge and understanding of these aspects of Business Analysis.

The BCS Foundation Certificate in Business Analysis certification provides a foundation for the range of specialist BCS modular certificates in the areas of Business Analysis, IS Consultancy and Business Change. The certification can also be used as the knowledge-based specialist module for the International Diploma in Business Analysis. In addition, the certification provides foundation-level Business Analysis knowledge for specialists in other disciplines, particularly Project Managers and System Developers. The syllabus is based on the BCS publication Business Analysis, 3rd edition, and it is recommended that this text is studied by those preparing to take this examination. The headings listed in the syllabus relate to the relevant chapter headings, section headings and text included in this publication.

### **Target Audience:**

The certificate is relevant to anyone requiring an understanding of Business Analysis Including Business analysts Business managers and their staff Business change managers Project managers

## Objectives:

- Candidates should be able to demonstrate knowledge and understanding of business analysis principles and techniques.
- Key areas are:
- the role and competencies of a business analyst
- strategy analysis
- business system and business process modelling

- stakeholder analysis
- investigation and modelling techniques
- requirements engineering
- business case development

#### Prerequisites:

#### **Testing and Certification**

**Examination Details** 

- Examination type: Multiple-choice
- Questions Number of questions: 40
- Pass mark: 65%
- Open book/notes: No
- Electronic equipment/aides permitted: No
- Exam duration: 60 minutes

The Rules and Regulations for EXIN's examinations apply to this exam.

#### Follow-on-Courses:

- BCS-BAP BCS Practitioner Certificate in Business Analysis Practice + Exam
- BCS-MBP BCS Practitioner Certificate in Modelling Business Processes + Exam
- BCS-RE BCS Practitioner Certificate in Requirements Engineering + Exam

#### Content:

- What is Business Analysis
   The origins of business analysis
   The development of business analysis
   The impact of outsourcing
   Competitive advantage of using IT
- The importance of the business analyst
- Business analysts as internal consultants
- The scope of business analysis work
- The range of analysis activities

- Successful business change

- Strategic analysis and definition
- IT systems analysis
- Business analysis
- Taking a holistic approach

The role and responsibilities of a business analyst

- Definition of the business analyst role
- Further aspects of the business analyst role
- 2. The Competencies of a Business Analyst
- Personal qualities
- Business knowledge
- Professional techniques
- The development of competencies
- 3. Strategy Analysis
- The context for strategy
- The definition of strategy (Johnson, Scholes and Whittington 2008)
- Strategy development
- External environment analysis
- PESTLE analysis
- Porter's five forces model

- Advantages and disadvantages of prototyping
- Quantitative approaches
- Surveys or Questionnaires
- Special Purpose Records
- Activity Sampling
- Document Analysis
- Documenting the current situation
- Rich Pictures
- Mind Maps
- 6. Stakeholder Analysis and Management
- Stakeholder categories and identification
- Customers
- Partners
- Suppliers
- Competitors
- Regulators
- Owners
- Employees
- Managers
- Analysing stakeholders
- The Power/Interest Grid
- Stakeholder management strategies
- No or low interest and no or low power/influence
- Some or high interest but no or low power/influence

- 9. Making a Business and Financial Case
- The business case in the project lifecycle
- Identifying options
- Assessing project feasibility
- Business feasibility
- Technical feasibility
- Financial feasibility
- Structure of a business case
- Contents of a business case
- Categories of costs and benefits
- Impact assessment
- Risk assessment
- Investment appraisal
- Payback
- Discounted cash flow and Internal rate of return
- 10. Establishing the Requirements
- A framework for requirements engineering
- Actors in requirements engineering
- The business representatives
- The project team
- Requirements elicitation
- Tacit and explicit knowledge
- Requirements elicitation techniques
- Requirements analysis
- Requirements filters
- SMART requirements
- Requirements validation
- 11. Documenting and Managing

Internal environment analysis - No or low to high interest but some The requirements document - MOST analysis power/influence - Structure - Resource Audit - No or low interest but high power/influence - Content of the requirements document - Boston Box - Some interest and high power/influence ■ The requirements catalogue SWOT analysis - Types of requirements; general, technical, Executing strategy - High interest and high power/influence functional and non-functional - The McKinsey 7-S model Managing stakeholders - Hierarchy of requirements - Stakeholder plan/assessment - The Balanced Business Scorecard Understanding stakeholder perspectives - Documenting a requirement - Critical Success Factors and Key - Soft Systems Methodology Managing requirements Performance Indicators - Elements of requirements management - Analysing the perspectives 4. The Business Analysis Process Model 12. Modelling Requirements - CATWOE An approach to problem-solving Stages of the business analysis process Modelling system functions model Business activity models - Use case diagrams - Investigate the situation - Creating a business activity model Modelling system data - Consider the perspectives - Types of activities - Plan, Enable, Do, - Entity Relationship Diagrams Monitor, Control - Analyse the needs o Entities, attributes and relationships - Developing a consensus model - Evaluate the options o Types of relationships 7. Modelling Business Processes - Define the requirements - Class Models Organisational context Objectives of the process model stages - Functional view of an organisation Procedure for each process model stage o Objects and classes Techniques used within each process model An alternative view of an organisation stage ■ The organisational view of business o Attributes processes 5. Investigation techniques Value propositions Process models Interviews o Associations - Business events - Advantages and disadvantages of interviewing 13. Delivering the Requirements - Developing the business process model Delivering the solution - Preparing for interviewing Analysing the as-is process model Context Improving business processes (to-be Lifecycles business process) - Conducting the interview - The waterfall lifecycle - Business rules

- Following up the interview

- Simplify the process

- The 'V' model lifecycle

Requirements

Observation		
- Advantages and disadvantages of observation	- Remove bottlenecks	- Incremental lifecycle
- Formal observation	- Change the sequence of tasks	- Iterative systems development lifecycle
- Protocol analysis	- Redefine process boundary	<ul><li>14. Delivering the Business Solution</li><li>BA role in the business change lifecycle</li></ul>
- Shadowing	- Automate the processing	<ul><li>Design stage</li><li>Information and Technology</li></ul>
- Ethnographic studies	- Redesign the process	o Development
Workshops	8. Defining the solution	
- Advantages and disadvantages of workshops	Gap analysis	o Testing
- Preparing for the workshop	- Identifying areas of concern	o Design
- Facilitating the workshop	- Framework for gap analysis (elements of POPIT model)	<ul><li>Implementation stage</li><li>SARAH model</li></ul>
- Techniques	Formulating options	Realisation stage
- Following the workshop	<ul> <li>Formulating options</li> <li>Introduction to Business Architecture</li> <li>Definition of Business Architecture</li> </ul>	- Contents of the benefits plan
Scenarios	Business Architecture techniques	
- Advantages and disadvantages of scenarios	- Definition of a capability model	
- Process for developing scenarios	- Definition of a value stream	
- Documenting scenarios		
Prototyping		

# Further Information:

For More information, or to book your course, please call us on 0800/84.009 <a href="mailto:info@globalknowledge.be">info@globalknowledge.be</a>
<a href="https://www.globalknowledge.com/en-be/">www.globalknowledge.com/en-be/</a>