Strategic Decision Making

Duration: 2 Days Course Code: SDM100E Delivery Method: Virtual Learning

Overview:

Take strategic decisions faster and better.

The Strategic Decisioning Program is designed for managers at all levels.
This two-days course provides a practical approach to needs analysis, problem solving and decision making that can be applied to simple and to complex issues. The program is designed to help managers make better decisions, faster.

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Virtual Learning

This interactive training can be taken from any location, your office or home and is delivered by a trainer. This training does not have any delegates in the class with the instructor, since all delegates are virtually connected. Virtual delegates do not travel to this course, Global Knowledge will send you all the information needed before the start of the course and you can test the logins.

Target Audience:

This course is targeting managers who seek to improve their decision process and learn methods to faster define elements allowing to take strategic decisions.

Objectives:

- In this 2-day program, you will have an opportunity to work with colleagues from all parts of the organization to:
- Build on the decision making methods you already use every day
- Develop a greater level of knowledge and understanding of what's involved in linking Needs Analysis, Problem Solving and Decision Making into a single process
- Develop new ideas to help deal with current, more complex issues you and your team may be facing
- Program materials, models, and job-aids that can be used back in the workplace
- Understand the characteristics of good business decisions
- Use a three-step process for decision making
- Gather better information to clearly define the business issue or problem
- Apply the Decision Analysis Model to determine the most cost effective decision-making action
- Align decisions with the organization's vision, mission, values and key goals to make more strategic decisions
- Define a process that can easily be shared with others

Prerequisites:

Testing and Certification

Follow-on-Courses:

No specific recommandation.

Content:

Day 1

- Welcome and Introductions
- Case Study Discussion
- Understanding the Strategic Decisioning Process
- Completing a Detailed Needs Analysis
- The Issues Grid
- Why 5
- Setting a Decisioning Result
- Connecting Needs Analysis to Active Leadership
- Systematic Problem Solving
- Brainstorming
- Pattern Breaking

Day 2

- Developing an Action Plan
- The What 5 Approach
- Coaching for Success
- Escalating Decision Making
- Managing the Paradoxes
- Your Own Issue
- Questions You Must Ask
- Strategic Decisioning Tools

Additional Information:

Electronic course book provided to participants

Further Information:

For More information, or to book your course, please call us on +1 (800) 268 7737

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