



Business Processes in Sales and Distribution

Cursusduur: 5 Dagen **Cursuscode: SCM600**

Beschrijving:

Participants learn how to perform the most important functions in the process chain, from presales to customer payment, in the SAP system. The areas of materials management, manufacturing (for example, assembly orders), and financial accounting are also touched on

Doelgroep:

This course is aimed at consultants, project managers, project team members and key users

Doelstelling:

- In this course, participants learn about the fundamental business processes in sales and distribution
 - Participants learn how to perform the most important functions in the process chain, from presales to customer payment, in the SAP system. The areas of materials management, manufacturing (for example, assembly orders), and financial accounting are also touched on
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Vereiste kennis en vaardigheden:

- - Basic business knowledge of processes in Sales and
 - SAP01 SAP Overview
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Cursusinhoud:

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| ■ Organizational structures in sales and distribution | ■ Introduction to the availability check | ■ Introduction to sales and distribution reporting |
| ■ Working with the relevant master data for the processes | ■ Sales and distribution processing with make-to-order production | ■ Introduction into the Internal Sales Representative role |
| ■ Overview of the process chain | ■ Complaints processing | |
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Extra informatie:

Course based on software releases SAP ERP Central Component 6.0 EHP 6

Nadere informatie:

Neem voor nadere informatie of boekingen contact op met onze Customer Service Desk 030 - 60 89 444

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